HEARTLAND-WASHINGTON MANOR

3100	WASHINGTON	ROAD
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KENOSHA	53144	Phone: (262) 658-4622		Ownership:	Corporation
Operated from	1/1 To 12/31	Days of Operation:	365	Highest Level License:	Skilled
Operate in Con	junction with 1	Hospital?	No	Operate in Conjunction with CBRF?	No
Number of Beds	Set Up and Sta	affed (12/31/03):	151	Title 18 (Medicare) Certified?	Yes
Total Licensed	Bed Capacity	(12/31/03):	153	Title 19 (Medicaid) Certified?	Yes
Number of Resid	dents on 12/31,	/03:	133	Average Daily Census:	131

Services Provided to Non-Residents		Age, Gender, and Primary Di	agnosis	of Residents (12/31/03)	Length of Stay (12/31/03)	%
Home Health Care Supp. Home Care-Personal Care	No No	 Primary Diagnosis 		Age Groups 	\{\bar{\}}		38.3
Supp. Home Care-Household Services	No	Developmental Disabilities		Under 65	9.8	More Than 4 Years	15.0
Day Services Respite Care	No Yes	Mental Illness (Org./Psy) Mental Illness (Other)		65 - 74 75 - 84	10.5 27.1	•	78.9
Adult Day Care	No	Alcohol & Other Drug Abuse	0.0	85 - 94	42.1	*********	*****
Adult Day Health Care	No	Para-, Quadra-, Hemiplegic	1.5	95 & Over	10.5	Full-Time Equivalent	
Congregate Meals	No	Cancer	1.5			Nursing Staff per 100 Res:	idents
Home Delivered Meals	No	Fractures	4.5		100.0	(12/31/03)	
Other Meals	No	Cardiovascular	30.8	65 & Over	90.2		
Transportation	No	Cerebrovascular	9.8			RNs	11.3
Referral Service	No	Diabetes	14.3	Gender	용	LPNs	7.5
Other Services	No	Respiratory	6.8			Nursing Assistants,	
Provide Day Programming for		Other Medical Conditions	4.5	Male	31.6	Aides, & Orderlies	32.2
Mentally Ill	No			Female	68.4		
Provide Day Programming for			100.0	1			
Developmentally Disabled	No			1	100.0		
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Method of Reimbursement

		edicare itle 18			Medicaid itle 19			Other			Private Pay			amily Care			anaged Care	l		
Level of Care	No.	%	Per Diem (\$)	No.	90	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	્ર	Per Diem (\$)	No.	્ર	Per Diem (\$)	Total Resi- dents	of
Int. Skilled Care	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Skilled Care	29	100.0	292	82	93.2	118	0	0.0	0	16	100.0	187	0	0.0	0	0	0.0	0	127	95.5
Intermediate				6	6.8	100	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	6	4.5
Limited Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Personal Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Residential Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Dev. Disabled				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Traumatic Brain In	j 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Ventilator-Depende	nt 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Total	29	100.0		88	100.0		0	0.0		16	100.0		0	0.0		0	0.0		133	100.0

Admissions, Discharges, and	- 1	Percent Distributior	n of Residents'	Condit	ions, Services, an	d Activities as of 12/	31/03
Deaths During Reporting Period	I				% Needing		Total
Percent Admissions from:	i	Activities of	용			% Totally	Number of
Private Home/No Home Health	3.8	Daily Living (ADL)	Independent	One	Or Two Staff	Dependent	Residents
Private Home/With Home Health	0.0	Bathing	0.0		37.6	62.4	133
Other Nursing Homes	7.9	Dressing	1.5		60.9	37.6	133
Acute Care Hospitals	84.5	Transferring	19.5		42.1	38.3	133
Psych. HospMR/DD Facilities			17.3		43.6	39.1	133
Rehabilitation Hospitals	1.6	Eating	52.6		32.3	15.0	133
Other Locations	1.6	******	******	*****	* * * * * * * * * * * * * * * * * *	*****	*****
Total Number of Admissions	317	Continence		용	Special Treatmen	ts	용
Percent Discharges To:	i	Indwelling Or Extern	nal Catheter	3.0	Receiving Resp	iratory Care	13.5
Private Home/No Home Health	0.0	Occ/Freq. Incontiner	nt of Bladder	31.6	Receiving Trac	heostomy Care	0.0
Private Home/With Home Health	29.4	Occ/Freq. Incontiner	nt of Bowel	31.6	Receiving Suct	ioning	0.0
Other Nursing Homes	4.6	-			Receiving Osto	=	0.0
Acute Care Hospitals	41.5	Mobility			Receiving Tube	Feeding	1.5
Psych. HospMR/DD Facilities	0.7	Physically Restraine	ed	0.0	Receiving Mech	anically Altered Diets	31.6
Rehabilitation Hospitals	0.3				3	-	
Other Locations	3.9 j	Skin Care			Other Resident C	haracteristics	
Deaths	19.6 i	With Pressure Sores		6.0	Have Advance D	irectives	85.7
Total Number of Discharges	i	With Rashes		0.0	Medications		
(Including Deaths)	306 j				Receiving Psyc	hoactive Drugs	58.6

Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

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		Own	ership:	Bed	Size:	Lic	ensure:		
	This	Pro	prietary	100	-199	Ski	lled	Al	1
	Facility	1 1			Group	Peer	Group	Faci	lities
	%	용	Ratio	용	Ratio	8	Ratio	%	Ratio
Occupancy Rate: Average Daily Census/Licensed Beds	85.6	86.2	0.99	87.6	0.98	88.1	0.97	87.4	0.98
Current Residents from In-County	60.9	78.5	0.78	83.0	0.73	82.1	0.74	76.7	0.79
Admissions from In-County, Still Residing	12.9	17.5	0.74	19.7	0.66	20.1	0.64	19.6	0.66
Admissions/Average Daily Census	242.0	195.4	1.24	167.5	1.45	155.7	1.55	141.3	1.71
Discharges/Average Daily Census	233.6	193.0	1.21	166.1	1.41	155.1	1.51	142.5	1.64
Discharges To Private Residence/Average Daily Census	68.7	87.0	0.79	72.1	0.95	68.7	1.00	61.6	1.12
Residents Receiving Skilled Care	95.5	94.4	1.01	94.9	1.01	94.0	1.02	88.1	1.08
Residents Aged 65 and Older	90.2	92.3	0.98	91.4	0.99	92.0	0.98	87.8	1.03
Title 19 (Medicaid) Funded Residents	66.2	60.6	1.09	62.7	1.06	61.7	1.07	65.9	1.00
Private Pay Funded Residents	12.0	20.9	0.57	21.5	0.56	23.7	0.51	21.0	0.57
Developmentally Disabled Residents	0.0	0.8	0.00	0.8	0.00	1.1	0.00	6.5	0.00
Mentally Ill Residents	26.3	28.7	0.92	36.1	0.73	35.8	0.73	33.6	0.78
General Medical Service Residents	4.5	24.5	0.18	22.8	0.20	23.1	0.19	20.6	0.22
Impaired ADL (Mean)	60.3	49.1	1.23	50.0	1.21	49.5	1.22	49.4	1.22
Psychological Problems	58.6	54.2	1.08	56.8	1.03	58.2	1.01	57.4	1.02
Nursing Care Required (Mean)	6.6	6.8	0.97	7.1	0.93	6.9	0.95	7.3	0.90